

HIGH MOWING ORGANIC SEEDS

INITIAL ORDER FORM

VALID FOR ORDERS SHIPPED 11/1/2018 - 10/15/2019. High Mowing requires this signed order form before packed-for-2019 seed orders can be shipped. Place orders online at highmowingseeds.com/wholesale; email to seedracks@highmowingseeds.com; or fax to (802) 472-3201. Questions? Call (866) 735-4454, option 4.

Company Information

Company Name _____

Account Number _____

Buyer's Name _____

Shipping Address _____

City _____ State/Province _____

Postal Code _____ Country _____

Does this address receive USPS Mail FedEx/UPS

Phone _____ Fax _____

Email _____

(This email address will receive all correspondence concerning orders, invoices, program news, and updates.)

Deliver Date _____ PO Number _____

Credit Card # _____ Exp. _____ CVV _____

Check the option that best describes your business

Garden Center Grocery Store Co-op/Natural Food Store
 Hardware Store Farmstand Other _____

How did you hear about High Mowing? _____

Choose Your Program

PLEASE NOTE: All Gift Boxes (50% margin), Sprouting Seeds (40% margin), and Microgreen Seeds (44% margin) are sold on an outright basis only with no return option. **Our guaranteed sales program is available for U.S. customers only.**

OUTRIGHT SALES

\$1.18/packet, 60% margin, no returns

This low-cost option provides a higher margin on seed packets (SRP \$2.95), but does not allow end-of-season returns. Seeds must be sold by the sell-by date on the back of the packet.

GUARANTEED SALES (U.S. only)

\$1.77/packet, 40% margin

This option allows stores to return unsold seeds for credit, priced at or below the SRP of \$2.95. Unsold seeds must be returned by October 15 for 90% credit on up to 50% of total purchase. Guaranteed terms are only available for initial orders shipping before April 1.

Returned seed is donated to school programs, gardening and sustainable agriculture organizations, and food relief charities.

I have read and agree to the terms and conditions as stated below: Signature _____ Date _____

Terms and Conditions

PLACING ORDERS: Orders may be placed by fax, phone, or email to seedracks@highmowingseeds.com. All varieties must be ordered in multiples of five (5, 10, 15, etc.). Existing customers can request a Sales Order History to assist with forecasting when placing an initial order. Ordering back stock inventory with your initial order will save you money on reorder shipping, time on placing reorders, and ensure seed availability.

PAYMENT: We accept Visa, MasterCard, American Express, Discover, and checks. Paypal is accepted at highmowingseeds.com. Orders ship once payment has been received or credit terms have been approved. A credit application, references, and strong credit history are required for credit terms. Overdue balances will incur a late fee of \$15 per month plus finance charges of 1.5%. Delinquent accounts will be sent to a collection agency. Guaranteed accounts that are delinquent on October 15 are not eligible for credit on returned seeds.

U.S. SHIPPING: Orders are shipped the fastest method and typically take 2-6 days for delivery. **Orders over \$200 ship free of charge** in the contiguous United States; otherwise the shipping rate is a flat fee of \$6.95 per order. Free shipping does not apply to HI, AK, PR, GU, MP, AS, VI, and Canada. Please call for shipping costs.

CANADIAN SHIPPING: We will email you the invoice at the time of shipment. **FedEx:** We ship all orders FedEx International Economy, with FedEx as the broker. For orders under \$1,000, you will be charged the exact cost of shipping, and we will collect the fees and taxes from you, which will allow quicker handling of your order. This includes a \$28 fee from the Canadian inspection agencies and 5% GST. For orders over \$1,000 shipping is free, but we will still collect the 5% GST and \$28 import fee. Orders typically take up to two weeks for delivery. **Postal Service:** You may request Postal Service when you place your order, which does not cover any additional brokerage fees or taxes; you are responsible for them, and orders shipped this way typically take 1-3 weeks for delivery. **Taxes, Duties and Brokerage Fees:** In placing an order with us, you agree to cover any tariffs that are charged by the Canadian government related to the delivery of your order. In some instances, the shipping courier may require that all applicable taxes are paid before the package is delivered. If your package is returned to HMOS, you will be subject to charges to cover any unpaid tariff fees on returned or undeliverable shipments.

REFUSED ORDERS: Orders that are refused will be charged a 20% restocking fee.

NON-SEED RACK ITEMS: Only items in the Wholesale Program are available at the wholesale price. For items available in our retail catalog purchased for resale only, wholesale customers enjoy 10% off the retail catalog price, outright sale only. These orders cannot be placed on the web and will be invoiced and shipped separately from wholesale orders.



Garden Seed Collections

ITEM CODE	COLLECTION	# OF PACKETS	OUTRIGHT SALE TOTAL COST	QTY	GUARANTEED SALE TOTAL COST	QTY
8 Variety Countertop Collection - Best Seller Theme*						
8VB	seeds only	80	\$94.40		N/A	N/A
8VB	with cardboard display	80	\$94.40		N/A	N/A
48 Variety Collection - Best Seller Theme*						
48V	seeds only	480	\$566.40		\$849.60	
48V	with cardboard display	480	\$566.40		\$849.60	
48V	with metal display	480	\$661.40		\$944.60	
96 Variety Collection - Best Seller Theme*						
96V	seeds only	960	\$1,132.80		\$1,699.20	
96V	with two cardboard displays	960	\$1,132.80		\$1,699.20	
96V	with two metal displays	960	\$1,322.80		\$1,889.20	
96V	with double sided metal display	960	\$1,292.80		\$1,859.20	
144 Variety Collection - Best Seller Theme*						
144V	seeds only	1,440	\$1,699.20		\$2,548.80	
144V	with metal spinner display	1,440	\$1,834.20		\$2,683.80	
48 Variety Starter Collection - Best Seller Theme*						
48VS	seeds only	240	\$283.20		\$424.80	
48VS	with cardboard display	240	\$283.20		\$424.80	
48VS	with metal display	240	\$378.20		\$519.80	

Wholesale Price: \$1.18/packet (outright), \$1.77/packet (guaranteed). **Suggested Retail Price:** \$2.95/packet.

***To customize the varieties in your collection, please order on our website.**

Sprouting Seed Collections

ITEM CODE	COLLECTION	# OF PACKETS	OUTRIGHT SALE TOTAL COST	QTY
SC-BEST	5 Variety Sprouting Seed Best Seller Collection (seeds + lids only)	100 + 30 lids	\$383.50	
SC-BEST	5 Variety Sprouting Seed Best Seller Collection (with metal rack)	100 + 30 lids	\$418.50	
SC-MINI	5 Variety Sprouting Seed Countertop Collection (seeds + lids only)	50 + 12 lids	\$182.90	
SC-MINI	5 Variety Sprouting Seed Countertop Collection (with cardboard display)	50 + 12 lids	\$192.90	

Wholesale Price: \$2.95/packet. **Suggested Retail Price:** \$4.95/packet (40% profit margin).

Gift Box Seed Collections

ITEM CODE	COLLECTION	# OF BOXES	OUTRIGHT SALE COST	QTY
GC-MINI	6 Gift Box Countertop Collection (gift boxes only)	30	\$164.85	
GC-MINI	6 Gift Box Countertop Collection (with cardboard display)	30	\$174.85	

Wholesale Price: \$6.87/5-packet box, \$4.12/3-packet box. **Suggested Retail Price:** \$13.75/5-packet box, \$8.25/3-packet box (50% profit margin).

Microgreen Seed Collections

ITEM CODE	COLLECTION	# OF PACKETS	OUTRIGHT SALE COST	QTY
MC-BEST	6 Variety Microgreen Seed Best Seller Collection (seeds only)	120	\$450.00	
MC-BEST	6 Variety Microgreen Seed Best Seller Collection (with metal rack)	120	\$485.00	
MC-MINI	6 Variety Microgreen Countertop Collection (seeds only)	60	\$225.00	
MC-MINI	6 Variety Microgreen Countertop Collection (with cardboard display)	60	\$235.00	

Wholesale Price: \$3.75/packet. **Suggested Retail Price:** \$6.75/packet (44% profit margin).